

IRRIGATION
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Adesto Technologies Acquisition of S3 Semiconductors

May 9th 2018



Safe Harbor Statement

About Non-GAAP Financial Measures

During this presentation, references to financial measures of Adesto Technologies Corporation will include references to non-GAAP financial measures. For an explanation to the most directly comparable GAAP financial measures, see the Appendix to these materials or the Company's earnings release, dated May 9, 2018.

Forward-Looking Statements

This presentation contains forward-looking statements, which are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements include, among other things, statements described as "Expected Financial Benefits," on the slide entitled "Anticipated Benefits of the Transaction" and relating to expansion of the combined company's addressable market, projections on the slide captioned "Financial Model" and statements regarding future events that involve risks and uncertainties. Actual results may differ materially from those contained in the forward-looking statements contained in this presentation, and reported results should not be considered as an indication of future performance. The potential risks and uncertainties that could cause actual results to differ from those projected include the risk that the businesses of the Company and S3 Semiconductors may not be combined successfully, or such combination may take longer, be more difficult, time-consuming or costly to accomplish than expected; the risk that sales of S3 Semiconductors' products will not be as high as anticipated; the expected growth opportunities, increases in average sales prices, revenues, gross margin and operating margin, sales channel improvements or cost savings from the acquisition may not be fully realized or may take longer to realize than expected; customer losses and business disruption following the acquisition, including adverse effects on relationships with former employees of S3 Semiconductors, may be greater than expected; and the risk that the Company may incur unanticipated or unknown losses or liabilities in connection with the acquisition. Additional factors, that could cause actual results to differ materially from those expressed in the forward-looking statements include our ability to predict the timing of design wins entering production and the potential future revenue associated with our design wins; market adoption of our CBRAM-based products; our limited operating history; our rate of growth; our ability to predict customer demand for our existing and future products and to secure adequate manufacturing capacity; consumer demand conditions affecting our end markets; our ability to manage our growth; our ability to hire, retain and motivate employees; the effects of competition, including price competition; technological, regulatory and legal developments; and developments in the economy and financial markets.. These and other risks are discussed in greater detail in the Company's Securities and Exchange Commission filings, including its most recent annual report on Form 10-K, which is available on the Company's investor relations website at ir.adestotech.com and on the SEC website at sec.gov. All information provided in this release and in the attachments is as of May 9, 2018, and the Company assumes no obligation to update this information as a result of future events or developments.

Transaction Overview

Transaction

- Acquisition of S3 Semiconductors
- Dublin-based ASIC and IP solutions provider
- Focused on industrial IoT and communications markets

Consideration

- All cash transaction
- \$35M purchase price at the close
- \$15M earn out based on performance over 2 years

Expected Financial Benefits

- Accelerates revenue growth
- Immediately accretive to gross margin & EBITDA
- Non-GAAP EPS accretive within 12 months

Financing Structure

- Financed with a combination of existing cash and debt
- \$35 million senior secured loan

S3 Semiconductors Background

Corporate Background

Established: 1986, Headquartered in Dublin

Offices: Ireland, Czech Republic, Portugal, US

Competency: Mixed-Signal, Analog and Systems Engineering

Markets and Applications

Solutions: Mixed-Signal, RF and Analog ASIC and IP Blocks

Applications: Sensing, Controlling & Communication Nodes

End Markets: Industrial IoT, Satellite Communication



Business Model

Revenue Sources: ASIC Supplier, ASIC Design, IP Licensing

Gross Margin: Well Above Adesto's Corp. Target Range

Profile: Growing Revenue and Profitable

Technical Excellence

Team: Over 70 Engineers

Partners: Arm Global Design Partner

Proven Track Record: Delivered Over 200 ASIC Designs

Anticipated Benefits of the Transaction

Content Expansion

- Differentiated Mixed-Signal, Analog and RF Solutions
- Greatly expands Bill-of-Material and customer footprint

Margin Expansion

- High-value solutions command richer gross margins >60%
- Mixed-Signal ASICs expand ASP opportunities
- IP licensing augments GMs

Sales Channel Expansion

- Minimal customer overlap allows cross-selling opportunities
- Adesto's broad channel provides rich opportunities for S3Semi
- Expands Adesto's opportunities into communications markets

Roadmap Enrichment

- Merging of future roadmaps will provide opportunities to create highly differentiated products

S3semi Unique Market Focus and Positioning



*Delivering differentiated
ASIC solutions*



Gross
Margins

Single
Sourced

Product
Longevity

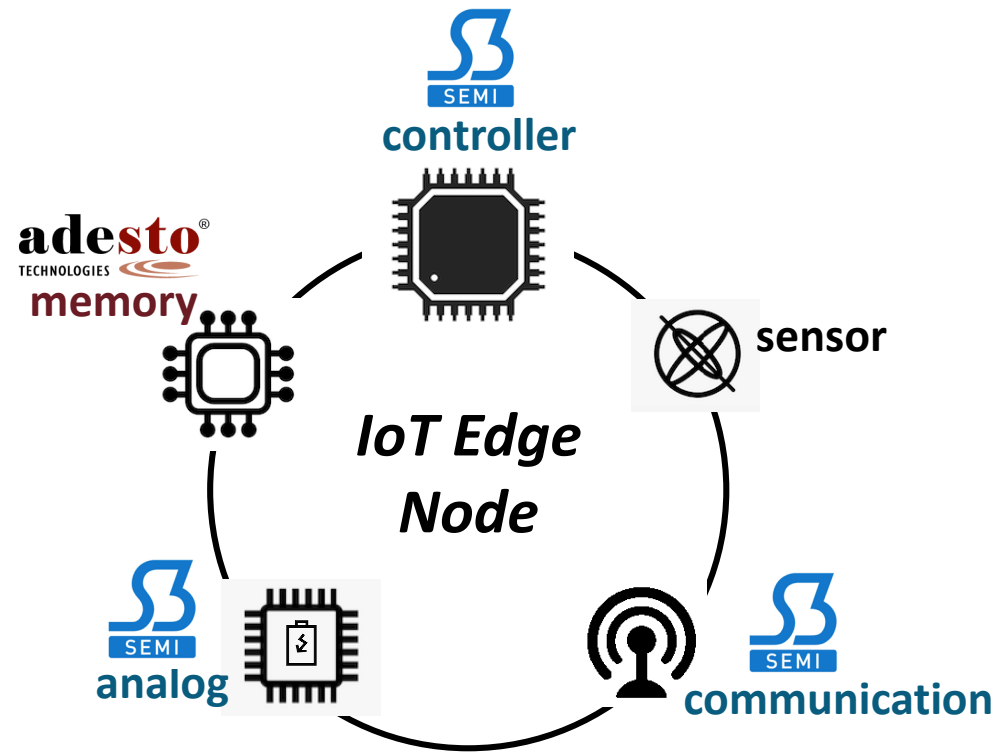
More Than
60%

Proprietary
Solutions

Long
Life-Cycle

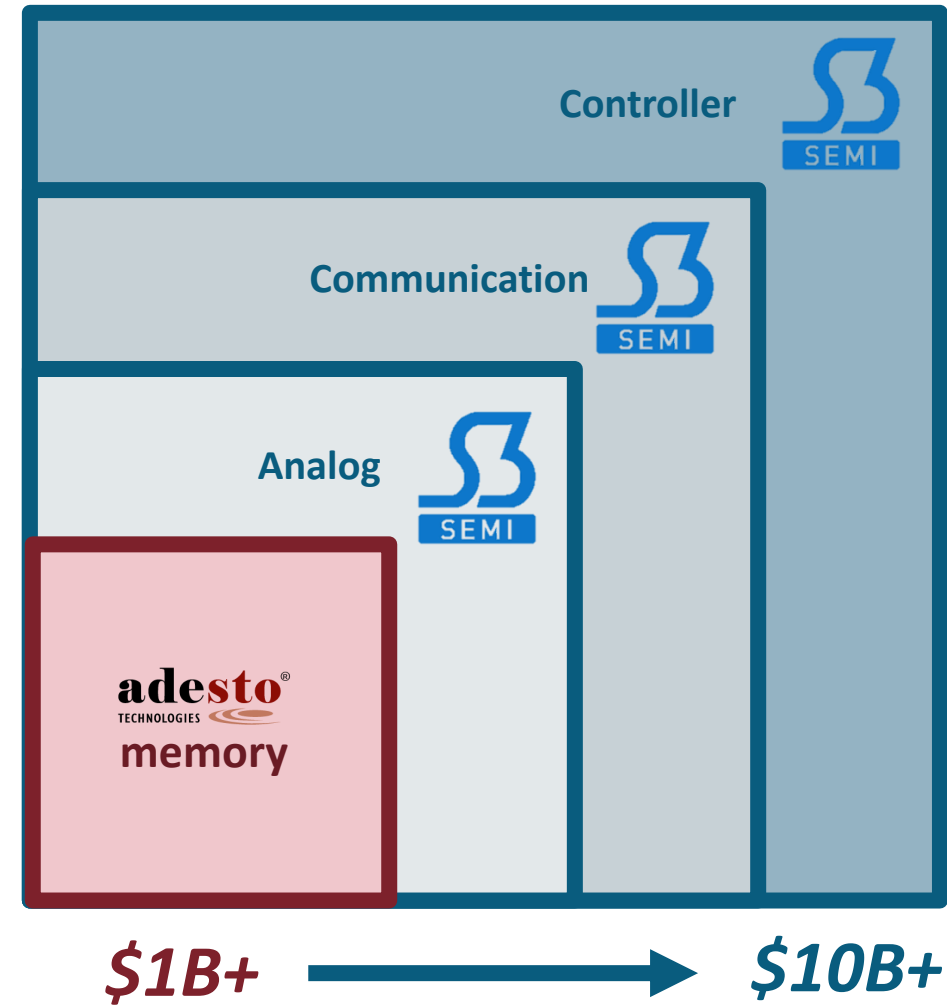
*Capitalizing on multi-billion dollar opportunity in
Industrial IoT markets for custom SoCs*

SAM Expansion



20B Connected Nodes by 2020

Expanding BoM Opportunity by More Than 10x



Customer Synergies Driving Growth

Targeted ASIC Opportunities with Adesto's Industrial Customers

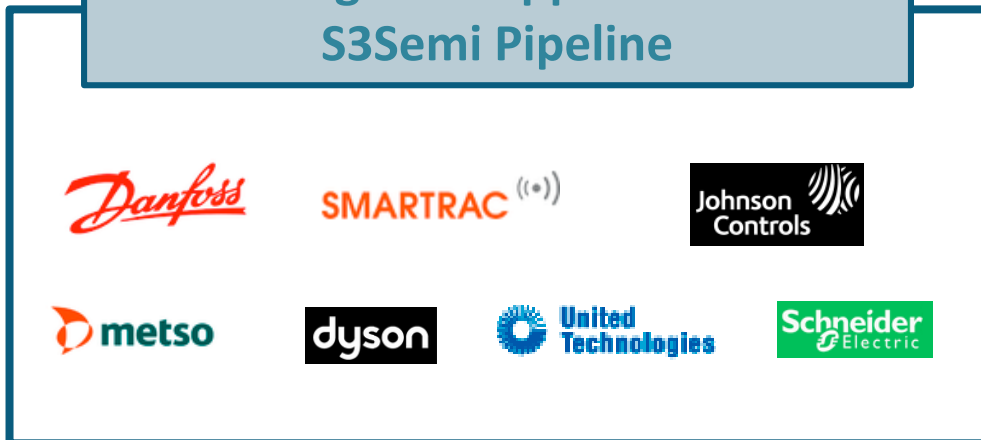


Current Adesto Customers

Greenfield Opportunities in Asia for S3Semi Solutions

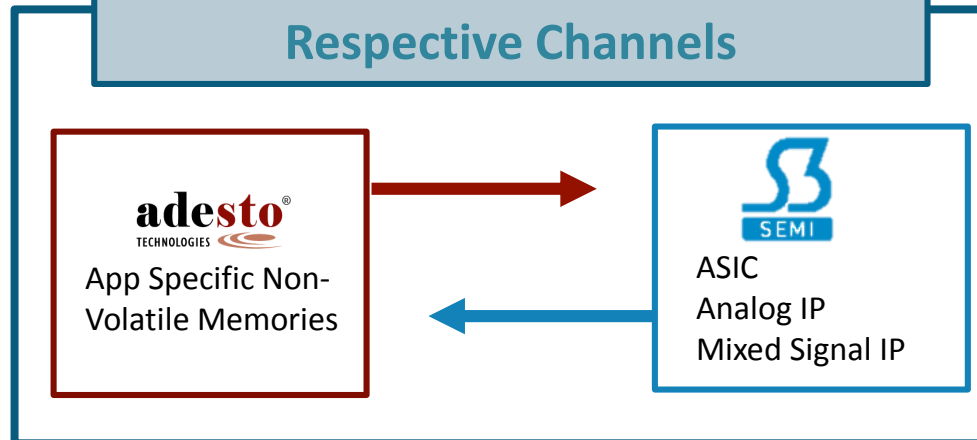


Increasing ASIC Opportunities in S3Semi Pipeline



Representative target customers

Broader Product Portfolio Across Respective Channels

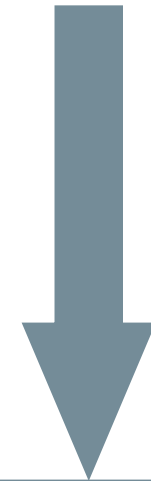


A Powerful Combination of Two Companies

adesto
TECHNOLOGIES

Industrial Consumer Computing
Communication Medical

Application Specific Non-Volatile Memory



SEMI

Industrial Communication Medical

Mixed-Signal, Analog, RF ASIC and IP

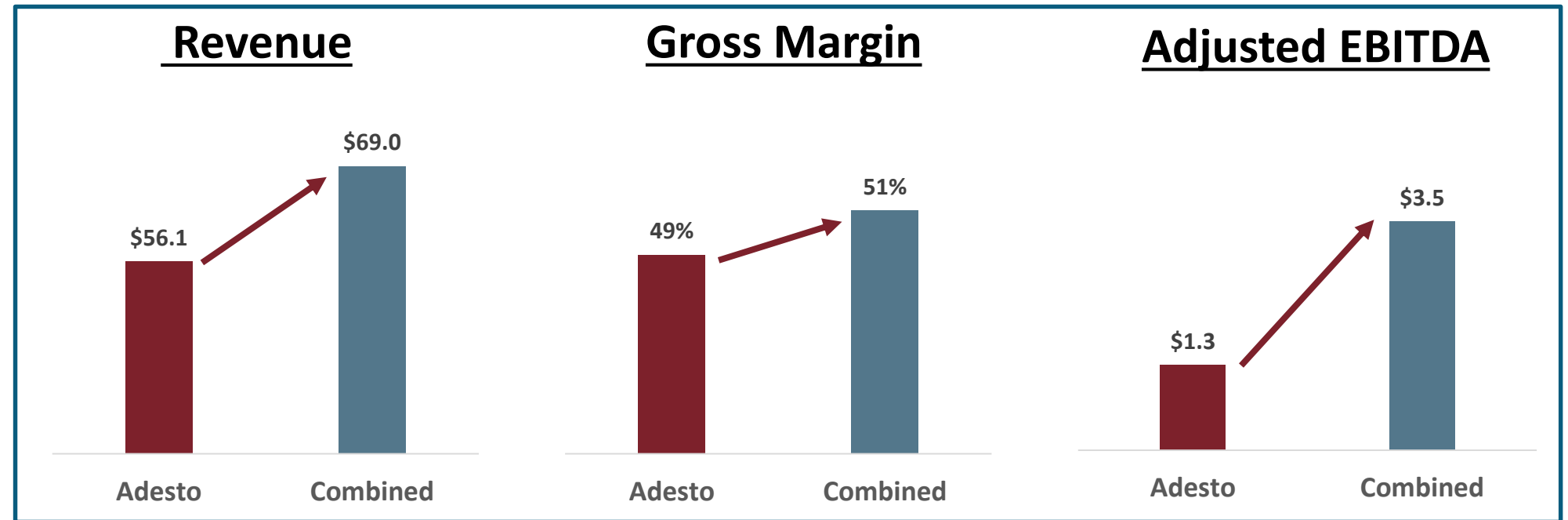
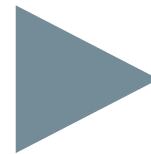
Over 180
People

Over 100
Engineers

**US
Europe
Asia**
Global Presence

Financial Model

2017 Pro-Forma



Long Term Model

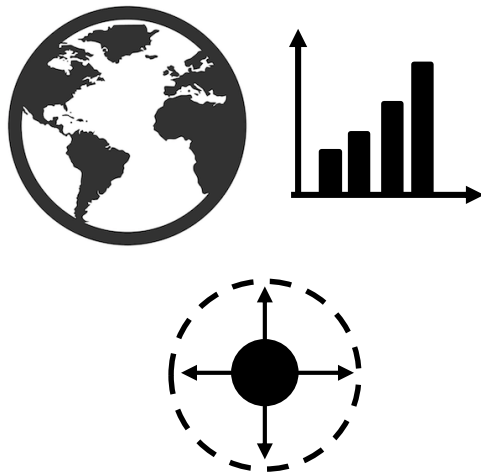


	<u>Adesto</u>	<u>Combined</u>
Gross Margin	45-50%	48-53%
Non-GAAP Op Margin	20-23%	23-28%

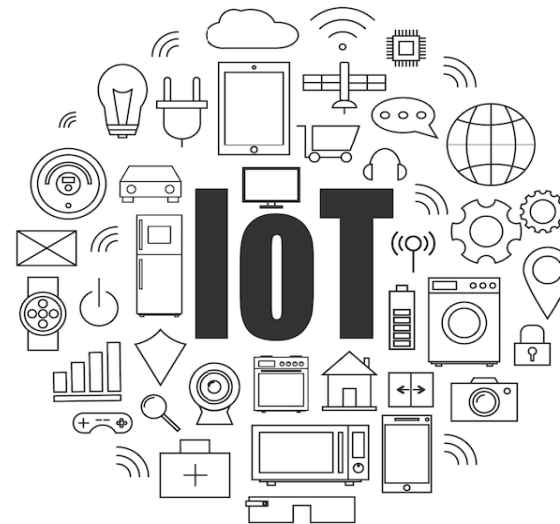
* Revenue and Adjusted EBITDA in millions of dollars. For a reconciliation of Adjusted EBITDA, please see appendix.

A leading provider of Innovative Application-Specific Semiconductor Solutions for the IoT Era

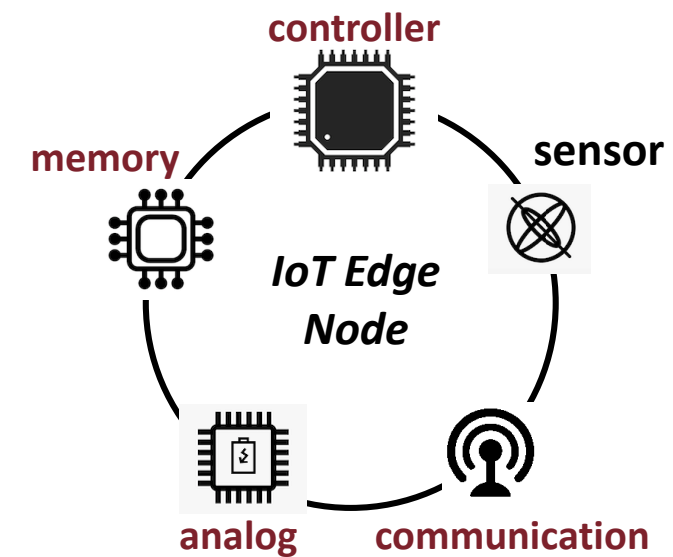
Expansion
of Revenue,
SAM and Gross
Margin



Expand
Industrial IoT
Edge Leadership
and
Differentiation



Increase Silicon
Content
in IoT Edge
Nodes



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Thank You!



Appendix: Reconciliation of Adjusted EBITDA

	<u>Adesto</u> ⁽¹⁾	<u>S3</u> ⁽²⁾	<u>Total</u>
Reconciliation from net loss to adjusted EBITDA:			
Net income (loss):	\$ (5,688)	\$ 1,856	\$ (3,832)
Stock-based compensation expense	3,502	-	3,502
Amortization of acquisition-related intangible assets	1,222	-	1,222
Interest expense	781	-	781
Provision for income taxes	101	157	258
Depreciation and amortization	1,384	137	1,521
Adjusted EBITDA	<u>\$ 1,302</u>	<u>\$ 2,150</u>	<u>\$ 3,452</u>

(1) Derived from the consolidated audited financial statements for Adesto for the year ended December 31, 2017

(2) Derived from the unaudited, pro forma financial statements of S3 Semiconductors for the year ended December 31, 2017